

Message Text

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PAGE 01 BANGKO 34266 211230Z
ACTION EA-09

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UNCLAS BANGKOK 34266

E.O. 11652: N/A
TAGS: BEXP, TH
SUBJECT: COMMERCIAL INFORMATION: MATERIAL DISTRIBUTOR CORPORATION

1. A THAI FIRM, MADICO FILM CO., LTD., THE AUTHORIZED SOLE DISTRIBUTOR IN THAILAND FOR MATERIAL DISTRIBUTOR CORPORATION (64 INDUSTRIAL PARKWAY, WOBURN, MASS. 01801) OF "MADICO" SOLAR CONTROL FILM "HCX" TYPE, HAS COMPLAINED TO THE EMBASSY THAT THERE IS AT LEAST ONE OTHER THAI FIRM IMPORTING MADICO FILM FROM LANCASTER ASSOCIATES (30 COLPITTS ROAD, WESTON, MASS.). LANCASTER MAY BE THE DOMESTIC (US) DISTRIBUTOR OF MADICO PRODUCTS. THE OTHER THAI FIRM APPARENTLY DECLARED TO THE RTG DEPARTMENT OF CUSTOMS THAT THESE PRODUCTS WERE "MANUFACTURED" BY LANCASTER, AND THEREFORE THE POLICE REFUSE TOTAKE ACTION UNTIL THIS QUESTION IS RESOLVED.

2. DEPARTMENT IS REQUESTED TO ASK MATERIAL DISTRIBUTOR CORP. THE FOLLOWING QUESTIONS:

A. IS LANCASTER ASSOCIATES A MANUFACTURER OF SOLAR CONTROL FILM OF "HCX" TYPE?

B. IF LANCASTER DOES NOT MANUFACTURE SOLA FILM, DOES IT PURCHASE THIS PRODUCT SOLELY FROM MATERIAL DISTRIBUTOR CORP.?

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C. IF LANCASTER DISTRIBUTES "MADICO" FILM, IS IT AUTHORIZED TO SELL IT TO FOREIGN DISTRIBUTORS?
WHITEHOUSE

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NNN

Message Attributes

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Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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Executive Order: N/A
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Margaret P. Grafeld
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